



All Aussie Farmers Pty Ltd

ABN 92 166 481 536

14 Spencer St

BUNBURY WA 6230

Ph: 0421 020 311

Email: admin@allaussiefarmers.com.au

HORTICULTURE PRODUCE AGREEMENT

SECTION A: GROWER DETAILS

Business Name:	
Trading Name:	ABN:
Contact Person:	Position:
Postal Address:	
Farm Address:	
Bus Tel:	Mob:
Email:	
Fruit (s) Supplied (if you supply avocados please fill out Section C below):	
Seasonality:	
Levies: Levies will be deducted from all eligible sales. If you have a Levy Exemption Certificate please supply it so that our records can be updated	
Bank Account Name:	
BSB:	Account Number:
Bank:	Branch:

SECTION B: QUALITY ASSURANCE

In order for us to ensure that we provide produce of the highest quality and safety standard we require all suppliers to have current Quality Assurance programs in place. Please indicate in the table below which program(s) you are currently accredited with and the expiry date of your certification. Please also attach your current certificate when you return this form.

PROGRAM	VERSION	EXPIRY DATE	ATTACHED (Y/N)

SECTION C: AVOCADO GROWERS

All avocado growers prior to their season commencing need to agree to supply evidence of maturity testing (dry matter results). Please sign below to indicate that you have read this requirement and agree to supplying these results prior to your first shipment.

NAME

SIGNATURE

SECTION D: DETAILS FOR HORTICULTURE PRODUCE AGREEMENT

1. PRICE

An amount to be agreed by the Merchant and the Grower in writing either before or immediately upon delivery of the Produce to the Merchant in accordance with clause 3.1(a) of the HPA; or

The amount to be determined using the formula Sales price less Merchant Costs, where:

Sales Price means the price at which the Merchant sells the Produce to a third party; and

Merchant Costs means the Merchant’s selling costs and margin (15%) for re-selling the Produce as determined by the Merchant and notified to the Grower.

2. PAYMENTS (Clause 4.1(a))

Payment will be made within 30 business days of the Grower delivering the Horticulture Produce to the Merchant. Payment will be made by electronic transfer, unless otherwise agreed in writing between the Merchant and the Grower.

3. SPECIFICATIONS (Clause 5)

As at the date of this Schedule being provided to the Grower, the Produce must comply in all respects with either:

- a. The relevant **Produce Specifications** for a particular supermarket are to be used by the Grower if the produce is known to be going to a said supermarket (copies of these produce specifications will be supplied by the Merchant to the Grower); or
- b. **FreshSpecs Produce Specifications** are to be used as a packing guide if the produce is for customers other than supermarkets which are available from www.freshmarkets.com.au or such other specifications notified by the Merchant to the Grower during the term of the HPA.

4. REPORTING PERIOD (Clause 4.4)

Reporting Period	Monthly
Statement Period	Within 10 business days from the end of the relevant Reporting Period

5. SERVICES (Clause 4)

Type of Service (if required please tick corresponding box)	Price (Inclusive of GST)*
Warehousing	Included in agreed Price
Conditioning/Ripening	Included in agreed Price
Delivery Transport (at grower's request)	Invoiced at Cost/pallet
Repacking/Sorting	Invoiced at Cost/package
Prepacking Bulk into Nets	Invoiced at Cost/package

- **GST is payable by the Merchant as applicable.*

6. COOLING OFF (Clause 19)

Cooling Off Period	Number of Days: 7 days
---------------------------	-------------------------------

7. DISPUTE RESOLUTION (Clause 14)

Contact	Name	Address	Phone	Email
Grower				
Merchant	Travis Murphy	Store 88, Melbourne Markets, 35 Produce Dr, Epping, VIC 3076	0421020311	admin@allaussiefarmers.com.au

8. INSURANCE (Clause 2.3(f))

Insurer	Zurich Financial Services
Maximum amount of insurance cover provided by the policy in respect of claims that may be made.	\$100,000.00
Defined events covered by insurance	Deterioration of Stock

SECTION E: INDEPENDENT LEGAL ADVICE

The Merchant recommends that the Grower seeks independent legal advice in relation to the Horticulture Produce Agreement prior to it being entered into between the Merchant and Grower.

SECTION F: EXECUTION

By signing or accepting of this Schedule in writing I/we, for and on behalf of and with the authority of the Grower, agree that I/We have read and understood the attached Horticulture Produce Agreement and that upon such signing or acceptance of the Horticulture Produce Agreement the Grower will be bound by the terms of it, this Schedule and any relevant Terms of Trade and that a formal contract shall be deemed constituted between the Merchant and the Grower. By signing or acceptance of this Schedule, I/We also acknowledge, for and on behalf of and with the authority of the Grower, the recommendation set out in Section C above.

Executed by the Merchant

**Where the Merchant is
An individual Company**

Individual Merchant

**Where the Merchant
is a Company**

Director

Director/Company Secretary

Where the Merchant is a partnership or other form of joint operation, all of the individuals or entities should sign.

Date

Executed by the Grower

**Where the Grower is
An individual Company**

Individual Grower

**Where the Grower
is a Company**

Director

Director/Company Secretary

Where the Grower is a partnership or other form of joint operation, all of the individuals or entities should sign.

Date

HORTICULTURE PRODUCE AGREEMENT TERMS & CONDITIONS

1. AGREEMENT

For the Term of this Agreement, the Grower agrees to deliver, and the Merchant agrees to buy, Horticulture Produce of the type, quantity, quality and specifications set out in this Agreement or as ordered by the Merchant and confirmed in writing by the Grower from time to time, for the price (s) stated in, or calculated in accordance with the method set out in the Agreement.

2. TERMS AND CONDITIONS

- 2.1 This Agreement is effective from the 1/4/2018 or the recorded commencement date in Section F of this agreement (whichever is the latter) and will continue for the Term of the agreement unless it is terminated earlier in accordance with clause 17.
- (a) The Merchant will purchase the Produce from the Grower as a Merchant, for the purposes of the Code.
- 2.2 The Grower acknowledges having read and understood the Terms of Trade and that the Merchant's Terms of Trade and the Schedule form part of this Agreement and apply to all transactions between the Merchant and the Grower. If a provision of this Agreement conflicts with the Merchant's Terms of Trade, the provision of this Agreement prevail.
- 2.3 Transfer of Title and Risk
- (a) The parties acknowledge that despite the receipt by the Merchant pursuant to this Agreement, title and risk in respect of the Produce shall only pass in accordance with subclause 2.3(b).
- (b) Despite anything else in this Agreement, title to the Produce will only pass to the Merchant if the Purchase Price of the Produce, or a method or formula to calculate the Purchase Price, has been agreed to by the Merchant and Grower before Delivery of the Produce by the Merchant – title to the Produce will pass on Delivery of the Produce to the Merchant. The Grower covenants and warrants that:
- (1) They have all right, title and interest in and to the Produce;
 - (2) Title will pass to the Merchant clear of all encumbrances, claims and other adverse interests; and
 - (3) The Grower is the grower of the Produce.
- (c) The Merchant will assume risk in respect of the Produce once title to the Produce passes to the Merchant under subclauses 2.3(a) and 2.3(b).
- (d) During the period the Produce is under the Merchant's control, the Merchant or their nominated parties, will exercise all reasonable care and skill in handling and storage to ensure that the Produce remains of the highest quality possible having regard to the quality and state of the Produce upon receipt by the Merchant.
- (e) The reasonable care and skill the Merchant must exercise under clause 2.3(d) must be exercised until title and risk in the Produce passes to the Merchant.
- (f) The Merchant shall not be obliged to keep insurances in respect of Produce in their legal and physical control. If the Merchant does have insurance, the Merchant's insurer, the maximum amount of insurance cover provided by the Merchant's insurance policy in respect of claims that may be made and the defined events covered by the insurance including whether the insurance covers fire, theft and accidental damage (other than deterioration of quality or any other inherent losses) (**Insurance**), is set out in the Schedule. The Merchant will not be liable for any loss or damage to the Produce arising from any cause or event outside of the control of the Merchant beyond the extent of the cover provided by the Insurance (if any). If the details of Insurance in the Schedule are blank, the Merchant does not hold insurance.

3. PRICE DETERMINATION

- 3.1 The Purchase Price for Produce shall be either:
- (a) Determined as an Agreed Price for the specific produce in writing prior to delivery to the Merchant; or on delivery to the Merchant; or
 - (b) An amount calculated by a method or formula set out in the Schedule.
- 3.2 If clause 3.1(a) applies, the Agreed Price must be agreed by the Merchant and the Grower in writing. If there is no agreement upon price in respect of any Produce the relevant Produce shall be deemed to be rejected.
- 3.3 The price that the Merchant will pay the Grower for horticulture produce delivered by the Grower will be calculated by the following formula unless a price is agreed in writing prior to delivery – 15% will be deducted from the sale price.

3.4 Subject to agreement with the Grower, the produce may be sold to a supermarket chain. In the event the produce has been sold to a major supermarket the relevant supermarket rebate will also be deducted together with any costs associated with the supply of the produce. Examples may include but not be limited to:

- (a) Secondary transport to chain stores;
- (b) Ripening fees;
- (c) Sorting fees;
- (d) Disposal fees; and
- (e) Independent third-party quality assessments (if required and agreed).

4 MERCHANT PAYMENTS AND REPORTING OBLIGATIONS

4.1 The Merchant agrees to make payments to the Grower in the following manner:

- (a) Payment must be made within the Payment period.
- (b) Such payments shall be by direct bank deposit to the credit of the Grower as specified in writing by the Grower.
- (c) The Merchant may set off any amount owing by the Merchant to the Grower against any amount due for payment (including under any indemnity, reimbursement obligation or in respect of a Return) by the Grower to the Merchant under this Agreement or any other agreement (including for any Services carried out by the Merchant to the Grower provided that the fees are disclosed and the Services are set out in the Schedule).

4.2 The Grower is responsible for all transport and other costs incurred in shipping the Produce to the Merchant and will not be reimbursed by the Merchant for such costs unless specifically agreed in writing by the Merchant and the Grower. The Merchant is authorised to deduct from any amount owing to the Grower the relevant amounts with respect to the following:

- (a) Any payments made on behalf of the Grower where the Merchant has agreed to make such payments (e.g. transport/unloading/packaging);
- (b) Levies and fees for service payable under State or Commonwealth legislation or any voluntary arrangement; and
- (c) Goods and Service Tax in respect of any item for which a tax invoice has been issued.

4.3 The Merchant will not charge the Grower for Services performed by the Merchant, other than as set out in this Agreement.

4.4 The Merchant will provide a statement to the Grower containing the following details, covering the Reporting Period **(Statement)** –

- (a) Grower's reference or consignment note number;
- (b) The date on which the Produce was physically received by the Merchant;
- (c) The date on which the Produce was delivered to the Merchant;
- (d) Details of the quantity of Produce purchased;
- (e) A description of the quality of Produce purchased;
- (f) The date or dates of the purchases of Produce;
- (g) The purchase price for the Produce (including, if the Purchase Price was determined by a method or formula specified in subclause 3.3, the gross sale price of the Produce);
- (h) Details of any Produce not sold; and
- (i) Details of any Non-Complying Produce that is disposed of, or otherwise dealt with, in accordance with clauses 10.1, 10.2, 10.3, 10.4, 10.6 and 10.7 of this Agreement and, where Produce is to be destroyed, the reason why the Produce was, or is to be, destroyed.

4.5 The Statement must be given to the Grower within the Statement Period. For the purposes of this agreement the Reporting Period is monthly.

4.6 The Merchant will issue a tax invoice to the Grower in respect of any item for which Goods and Services Tax is chargeable.

5 GROWER OBLIGATIONS

5.1 The Grower must deliver the Produce at the time and location specified by the Merchant from time to time.

5.2 Prior to Delivery, the Grower agrees to provide documentation that is suitable to the Merchant that accurately describes the quantity, variety, size, class, description and characteristics of the Produce including packed on date, prior to delivery to the Merchant.

5.3 The Grower warrants that:

(a) the Produce dispatched to the Merchant is fit for human consumption and complies with any statutory regulations including food safety, packaging and/or labelling; and

(b) it has complied with the National Measurement Act with respect to the Produce.

5.4 The Grower warrants that the Produce dispatched to the Merchant is fit for its purpose and:

(a) in every case – is packed or presented and complies with the written Produce Specification Requirements including but not limited to quality and shelf life (**Delivery Requirements**) provided by the Merchant to the Grower from time to time prior to the Purchase Price being calculated with respect to the Produce or as are otherwise agreed to in writing between the Merchant and the Grower (**Merchant Requirements**); and

(b) is of the variety/grade/class as stamped on the packaging in which the Produce is contained, (**Product Specifications**).

5.5 The Grower must not dispatch Produce to the Merchant that:

(a) does not comply with the Product Specifications;

(b) does not comply with the Produce Specification Requirements;

(c) has not been solicited by the Merchant; and

(d) notwithstanding subclauses 5.5(a), 5.5(b) and 5.5(c) where this Agreement has not been agreed to in writing by the Grower.

5.6 Unless otherwise agreed with the Merchant, the Grower will:

(a) implement and maintain an industry recognised HACCP based food safety and quality system that is subject to annual third party audit, and

(b) by 1st January 2021 be certified to:

(i) Freshcare Code of Practice Food Safety and Quality V4 ; SQF 2000 or Global G.A.P. Integrated Farm Assurance.

(ii) If the Grower operates a commercial Pack House and sources product from several growers then they must meet the requirements of either SQF 2000 (Lev 2 or 3) or Global GAP.

(c) In addition to this, if the Grower is packing product into trays/cartons/package for retail supermarket supply (specifically Aldi, Coles, Costco, IGA/Metcash or Woolworths) then they also need to be certified to HARPS as well by 1st January 2019.

(d) Provide copies of any current certification with respect to HACCP or any of the certifications obtained under subclause 5.6 (a,b,c) above to the Merchant.

5.7 The Grower agrees to supply details of their registered Australian Business Number (**ABN**) prior to any payment being made by the Merchant.

6 SERVICES BY MERCHANT

6.1 The Merchant will supply the Service (if any) to the Grower if requested/agreed by the Grower.

6.2 The Grower will pay Additional Fees for Services referred to in clause 6.1 and proved by the Merchant as set out in the Schedule.

6.3 The amount to be paid by the Grower for the Service provided by the Merchant shall be calculated upon the Service being completed.

6.4 The Grower will pay the amount calculated under clause 6.3 within the number of Business Days of the Merchant providing the Service specified in the Schedule.

7 LIABILITY OF GROWER

7.1 The Grower shall be liable to insure (for defined events including fire, theft and accidental damage and other than deterioration of quality or any other inherent losses) the Produce until Delivery and the Merchant shall not be liable for any loss or damage to the Produce by the Grower's failure to do so.

7.2 The Grower shall be liable to compensate the Merchant for all direct losses, damages, costs, claims and expenses which the Merchant may incur as a result of any **act or omission of the Grower**.

8 LIABILITY OF MERCHANT

8.1 Provided always that the Merchant has exercised reasonable care and skill (and otherwise acted in good faith) in providing the Service (to the maximum extent permitted by the Code and at law) the Merchant shall not be liable to the Grower as to:

- (a) the accuracy, description, relevance, completeness, merchantable quality, fitness for any purpose or any other matter relating to the Service under this Agreement;
- (b) loss of, or damage to, the Produce by any cause (including lawful confiscation);
- (c) any damage to property or death of, or injury to, any person caused directly or indirectly by the Produce and/or the Service;
- (d) any claim against the Merchant in relation to the Service, the Produce or the consumption of the produce; and
- (e) any other thing in relation to which the Merchant has assumed the risk or liability under this Agreement.

9. COMPLYING AND NON-COMPLYING PRODUCE

9.1 The Grower must ensure that Produce supplied to the Merchant meets the requirements set out in clauses 2.3(b), 5.2, 5.3, 5.4, and 5.5 or that Produce will be treated as Non-Complying Produce.

10. EFFECT OF PRODUCE BEING NON-COMPLYING PRODUCE – PRE-DELIVERY AND AFTER DELIVERY

10.1 Where this Agreement provides that Produce is to be treated as Non-Complying Produce and either Delivery has not yet occurred or the Produce is treated as non-complying Produce on Delivery occurring, then the Merchant shall be entitled prior to or immediately upon Delivery occurring to elect (the day the election is made being the **Non-Compliance Day**) to:

- (a) reject all of the Produce;
- (b) accept all of the Produce; or
- (c) accept part of the Produce and reject the balance of the Produce.

10.2 Where the Merchant elects to accept all or part of the Produce under clause 10.1 or clause 12.1, or fails to give a notice under clause 10.3 to reject all or part of the Produce within two Business Days after the Produce has been Delivered to the Merchant, or claim a credit for Produce under 12.1 (**Accepted Produce**), then this Agreement shall apply to require the Merchant to purchase the Accepted Produce for the Purchase Price relevant to that Accepted Produce.

10.3 Where the Merchant elects to reject all or part of the Produce (the **Rejected Produce**) under clause 10.1, then subject only to clause 10.3(d):

- (a) the Merchant shall be deemed not to accept the Rejected Produce, and the Grower shall retain title to and risk in and to the Rejected Produce;
- (b) the Grower is not entitled to the Purchase Price with respect to the Rejected Produce;
- (c) the Merchant will within 24 hours of the Non-Compliance Day, advise the Grower by telephone, fax, e-mail or other electronic means of the rejection; and
- (d) within two Business Days of the Non-compliance Day, the Merchant will advise the Grower in writing of the rejection and the reasons for such rejections and request that the Grower advise as to whether the Grower:
 - (1) wishes to retake possession of the Rejected Produce; or
 - (2) requires an independent inspection and assessment of the condition of the Rejected Produce to determine whether an Inspection Certificate should be issued at the Grower's cost; or
 - (3) wishes to make other arrangements for the storage or warehousing of the Rejected Produce, sale or resale of the Rejected Produce or its removal from the Merchant premises.

10.4 The Merchant may also, in advising the Grower of Rejected Produce, invite the Grower to renegotiate the sale of the Rejected Produce to the Merchant including but not limited to negotiating a class for the Produce other than Class 1 Produce as defined under the Fresh Specs Produce Specifications. The parties agree that the Merchant may determine the sale price to a third party of the Rejected Produce in accordance with prevailing market conditions at the time as well as any other additional Services that the Merchant reasonably considers may need to be provided.

10.5 The right of the Merchant to reject Produce under this Agreement cannot be deemed to be waived by past acceptance of Produce of a similar quality.

10.6 Despite anything else in this Agreement, the Merchant may elect to destroy and dispose of the Rejected Produce, or deliver the Rejected Produce to the Grower if:

- (a) the Grower does not respond within 24 hours of notification in accordance with clause 10.3(d);
- (b) the Grower fails to retake possession of the Produce within five Business Days of the Grower indicating an intention to do so under clause 10.3(d); or

(c) no agreement on the Purchase Price has been reached between the Grower and the Merchant within a reasonable period following the time the Produce is Delivered to the Merchant, provided that the Merchant must use reasonable endeavours to contact the Grower to negotiate a Purchase Price and must act reasonably in exercising its rights under this clause 10.6(c).

10.7 Where clause 10.6 applies, any destruction, disposal and/or delivery of Produce is at the Grower's expense.

11. EFFECT OF PRODUCE BEING NON-COMPLYING PRODUCE – AFTER PURCHASE

11.1 Where Produce is to be treated as Non-Complying Produce and the Produce has been purchased by the merchant, then the Merchant shall be entitled within two Business Days of the Produce being treated as Non-Complying Produce under this Agreement to elect (the day the election is made being the Non-Compliance Day) to:

- (a) claim a credit for the Produce under clause 12.2;
- (b) not claim a credit for the Produce under clause 12.2; or
- (c) claim a credit for part of the Produce.

11.2 Where the Merchant elects to claim a credit for all or part of the Produce under clause 12.1, then:

- (a) the Merchant will advise the Grower by telephone, fax, email or any other electronic means of the claim for credit;
- (b) within two Business Days of the Non-Compliance Day, the Merchant will advise the Grower in writing of the claim for credit and the reasons for such claim for credit; and
- (c) where there has been a Return the Merchant is entitled at their discretion to deduct up to a maximum of the sale price of the Produce (agreed between the Merchant and a third party on an arm's length basis in respect of the Produce) (after allowing for any proceeds of any sale of such Produce retained by the Merchant including the proceeds of any subsequent sale to a third party of such Produce) from the amounts payable by the Merchant to the Grower under clause 4.1.

11.3 The Grower acknowledges that any amount deducted under clause 12.2 represents a genuine pre-estimate of the Merchant's loss as a result of the Produce being Non-Complying Produce.

12. RETURNS OF PRODUCE

12.1 The Grower agrees that any claims for credit which result following the sale of any Produce by the Merchant to a third party, which claims are accepted by the Merchant (**Return**), due to the Produce being Non-Complying Produce, may be dealt with under clause 11.1.

12.2 Produce returned under clause 12.1 will be Non-Complying Produce and subject to clauses 4.4, 11.1 and 11.2 of this Agreement.

13. DISPUTE RESOLUTION

13.1 In the case of a dispute that may arise under this Agreement:

- (a) the person that the Merchant should contact in that event, on behalf of the Grower (**Grower's Contact**) is set out in the Schedule;
- (b) the person that the Grower should contact in that event, on behalf of the Merchant (**Merchant's Contact**) is set out in the Schedule;
- (c) the Merchant and the Grower shall use the following to resolve the dispute:
 - (1) if required by the Merchant – the Merchant's own internal dispute resolution procedure (as notified in writing by the Merchant to the Grower); and/or
 - (2) any Fresh Markets Australia dispute resolution procedure in place from time to time; and/or
 - (3) The dispute resolution procedures under Part 5 of the Code; and

(d) in the case of a dispute relating to quality, for supermarket specific orders the major supermarket specific Produce Specifications will apply as the benchmark standard and all other orders the FreshSpecs Produce Specifications will apply as the benchmark for all Class 1 Produce.

14. NO WAIVER

Any time or other indulgence that the Merchant may grant to the Grower shall not affect the rights of the Merchant except to the extent that the Merchant expressly waives such term, or part thereof in writing.

15. GOVERNING LAW

This Agreement is governed by and is to be construed in accordance with the laws in force in the Relevant State. Each party submits to the non-exclusive jurisdiction of the courts of Relevant State.

16. SEVERANCE

If any provision of this Agreement shall be or be determined to be illegal, invalid, void or voidable the legality or validity of the remainder of this Agreement will not be affected and will continue in full force and effect.

17. VARYING THIS AMOUNT

This Agreement can only be varied by agreement in writing between the Merchant and the Grower.

18. TERMINATING THIS AGREEMENT

18.1 This Agreement may be terminated by the Merchant or the Grower by providing notice in writing to the other party (**Termination Notice**).

18.2 Any such termination:

(a) shall apply to prevent any despatch of Produce by the Grower under this Agreement after service of the Termination Notice but shall not apply to any Produce despatched by the Grower (whether delivered to the Merchant or not) before the service of the Termination Notice;

(b) shall apply to prevent any purchase of Produce by the Merchant under this Agreement after the service of the Termination Notice but shall not apply to any Produce purchased by the Merchant before the service of the Termination Notice; and

(c) will not affect any accrued rights or obligations of the Merchant or the Grower prior to the service of the Termination Notice.

18.3 Following termination, the Grower and the Merchant shall be entitled to pursue any other claim they may have against the other which has accrued or arisen up to the date of termination.

18.4 Despite anything else in this Agreement, where the term of this Agreement is 90 days or more, or is not specified, either party may terminate this Agreement by issuing a Termination Notice at any time within the cooling-off (**cooling-off**) period, as set out in the Schedule, provided that such cooling-off period is not less than 7 days as set out in the Code.

18.5 Where this Agreement is terminated by either the Merchant or the Grower within the cooling-off period:

(a) clause 18.2 and clause 18.3 shall apply; and

(b) any payment of money or other valuable consideration, that was made for the purposes of, and directly related to, a purchase of Produce by the Merchant that would have occurred after the service of the Termination Notice (**Trade**), must be returned to the party who made the payment within 14 days of the service of the Termination Notice (less reasonable expenses incurred under this Agreement for the purpose of, and directly relating to the Trade).

19. CONFIDENTIALITY

All details contained in this Agreement or acquired as a result of this Agreement or in any agreement as to price shall remain confidential between the parties except to the extent a party is required by law to disclose its contents. A party may disclose the contents of this Agreement or any agreement as to price to its professional advisers and its directors, officers, employees, servants and agents on a confidential basis.

20. ASSIGNMENT

A party must not transfer, assign, novate, dispose of or encumber this Agreement or any right under this Agreement without the prior written consent of the other party.

21. INDEMNITY

21.1 The Grower agrees to indemnify the Merchant for any liability, loss or expense of any kind arising from or in respect of the death of, or personal injury to, or disease suffered by, any person and/or any damage to or loss of any property (or the use of that property), arising out of **any negligent act or omission of the Grower**.

21.2 The Merchant agrees to indemnify the Grower for any liability, loss or expense of any kind arising from or in respect of the death of, or personal injury to, or disease suffered by, any person and/or any damage to or loss of any property (or the use of that property), arising out of **any negligent act or omission of the Merchant**.

22. GOOD FAITH

The Grower must perform its obligations under this Agreement in good faith and use all reasonable but commercially prudent endeavours in accordance with the Code.

23. ELECTRONIC SIGNATURES AND AUTHORISED REPRESENTATIVES

23.1 The parties consent to:

(a) information in connection with this Agreement being given by an electronic communication as defined in the Electronic Transactions Act 1999 (Commonwealth) or the Relevant State Legislation (ETA); and

(b) an electronic signature being used to identify each party and to indicate each party's intention in relation to the information communicated (including an intention to be bound by this Agreement).

23.2 The parties acknowledge and agree that for the purposes of the Code and acceptance of the Terms of Trade and this Agreement including the Schedule (**Documents**), the Grower may acknowledge receipt of and accept the terms of the documents by sending a text message to the number nominated by the Merchant in the Schedule.

23.3 The Grower warrants that the person executing this Agreement or any other documents related to or arising under this Agreement, including any authorised Officer, has capacity to enter into such agreements and to bind the Grower under the same.

24. NOTICES

24.1 Any notice or other communication to or by any party must be:

(a) in writing and in the English language. For the avoidance of doubt, this includes "in writing" as that expression as defined in the ETA;

(b) addressed to the recipient outlined in the Schedule or to any other address as the recipient may have notified the sender; and

(c) be agreed to in writing by the party or by an Authorised Officer of the sender.

24.2 In addition to any other method of service authorised by law, the notice may be:

(a) personally served on a party;

(b) left at the party's current address for service;

(c) sent to the party's current address for service by prepaid ordinary mail or if the address is outside Australia by prepaid airmail;

(d) sent by facsimile to the party's current numbers for service; or

(e) sent by electronic transmission to the party's electronic mail address.

24.3 If a notice is sent or delivered in the manner provided in clause 24.2 it must be treated as given to or received by the addressee in the case of;

(a) delivery in person, when delivered;

(b) delivery by post:

(1) in Australia to an Australian address, the further Business Day after posting; or

(2) in any other case, on the tenth Business Day after posting;

(c) facsimile, when a transmission report has been printed by the sender's facsimile machine stating that the document has been sent to the recipient's facsimile number; or

(d) electronic transmission, when the sender's computer reports that the message has been delivered to the electronic mail address of the addressee,

But in all the above cases, if delivery is made after 5.00pm on a Business Day it must be treated as received on the next Business Day in that place.

25. DEFINITIONS

In this Agreement:

"Additional Fees" means additional fees to be charged by the Merchant to the Grower for Services provided.

"Agreed Price" shall mean the Purchase Price of all or part of the Produce payable to the Grower by the Merchant as agreed in writing by the parties pursuant to this Agreement.

"Agreement" means this agreement and the Schedule.

"Authorised Officer" means, in relation to a corporation which is a party:

- (a) An employee of the party whose title contains either of the words Director or Manager;
- (b) A person performing the function of any of them;
- (c) A solicitor acting on behalf of the party; or
- (d) A person appointed by the party to act as an Authorised Officer for the purposes of this agreement and notified to the others.

"Business Day" means a day that is not a Saturday, Sunday, public holiday, or Markets Holiday, in the Relevant State.

"Code" means the Horticulture Code of conduct contained in the Competition and Consumer (*Industry Codes and Horticulture*) *Regulations 2017 (Cth)* as amended from time to time.

"Commencement Date" means the date to be completed in Section A of the Schedule.

"Delivery" occurs when Produce is received by the Merchant and accepted for the purpose of re-sale by the Merchant (regardless of the purpose for which the Produce is dispatched by the Grower) and, where applicable, once any Services provided by the Merchant have been completed, and for the avoidance of doubt:

- (a) Delivery for the purposes of this Agreement will not occur when the Merchant rejects the produce prior to the Delivery (**Non-Delivery Event**); and
- (b) Where a Non-Delivery Event has occurred, delivery may subsequently occur, upon:
 - (1) The Merchant and Grower agreeing new terms and documenting any material changes to the existing Schedule in writing (as accepted by the Grower); and
 - (2) The Merchant voluntarily changing the nature of its possession of the Produce such that it is held for the sole purpose of re-sale by the Merchant; and

"Deliver or Delivered" has a corresponding meaning.

"FreshSpecs Produce Specifications" means produce specifications published by Fresh Markets Australia from time to time.

"Fresh Markets Australia" means the national organisation representing each of the six market chambers across Brisbane, Sydney, Melbourne, Adelaide, Perth and Newcastle.

"Grower" means a person or entity that grows Produce for sale and for the purposes of this Agreement being the person or entity specified on page 1 of the Schedule.

"Inspection Certificate" shall mean a report prepared by an independent authority or third party assessor who is qualified by experience and/or education to declare the Produce unfit for human consumption, unsuitable for sale not meeting a particular specification or standard.

"Including" or similar expressions are not words of limitation.

"Markets Holiday" is a day on which the market, in the Relevant State is closed for business.

“Merchant” means the entity described on the first page of this Agreement or related Persons deemed to be in association with the merchant.

“National Measurement Act” means the National Measurement Act 1960 (Cth) and National Trade Measurement Regulations 2009 (Cth) as amended from time to time.

“Non-complying Produce” means Produce determined as non-complying produce under clause 9.1.

“Payment Period” means the number of business days after the end of the Week in which the Produce is Delivered as set out in the Schedule.

“Produce” means “horticulture produce” as defined in the Code and unless otherwise indicated by context a reference in this Agreement to produce means the produce of a Grower.

“Produce Specification Requirements” means any particular product specification that the Merchant requires in order for Produce to be accepted by it.

“Purchase Price” means the amount determined under clause 3.

“Reporting Period” means the reporting period for the Statement specified in the Schedule.

“Relevant State” means the state in which the Merchant’s premises, to which the Grower despatches Produce are situated.

“Relevant State Legislation” means the following legislation that is applicable to the Relevant State:

- (a) *Electronic Transactions (Queensland) Act 2001;*
- (b) *Electronic Transactions Act 2000 (SA);*
- (c) *Electronic Transactions (Victoria) Act 2000;*
- (d) *Electronic Transactions Act 2000 No 8 (NSW); and*
- (e) *Electronic Transactions Act 2011 (WA).*

“Return” has the meaning in clause 13.1.

“Schedule” means the schedule to this Agreement which details, amongst other things, the pricing, services and timeframes applicable between the Merchant and Grower for the Purposes of this Agreement.

“Service or Services” means the service or services to be provided by the Merchant for the Grower in respect of the Produce as described in the Schedule or as may be agreed between the Merchant and Grower from time to time.

“Statement” means the statement to be provided by the Merchant under clause 4.4.

“Statement Period” means the statement period specified in the Schedule.

“Terms of Trade” means the Merchant terms of trade for the purposes of the Code setting out the general terms on which the Merchant will trade with growers in respect of Produce, as amended from time to time.

“Week” means the period Saturday to Friday inclusive.

26. INTERPRETATION

The following rules of interpretation apply unless the context requires otherwise:

- (a) If a term of this Agreement conflicts with the Code, the Code prevails;
- (b) Headings are for convenience only and do not affect interpretation;
- (c) The singular includes the plural and the plural includes the singular;
- (d) A gender includes all genders;
- (e) Where a word or phrase is defined its other grammatical forms have a corresponding meaning;
- (f) A reference to a person includes a person, partnership, corporation, trust, association, joint venture, unincorporated body, government body, the party’s executors, administrators, successors and permitted assigns or other entity includes any other of them;
- (g) A reference to a clause or schedule is to a clause or schedule to this Agreement and a reference to this Agreement includes a schedule to this Agreement;
- (h) A reference to any party to this Agreement or any other agreement or document includes the party’s successors and assigns;

- (i) A reference to a right or obligation of any two or more persons confers that right or imposes that obligation, as the case may be, jointly and severally;
- (j) A reference to any agreement or document is to that agreement or document as amended, novated, supplemented, varied or replaces from time to time, where applicable, in accordance with this Agreement or that other agreement or document;
- (k) A reference to any legislation or to any provision of any legislation any modification or re-enactment of it, any legislative provision substituted for it and all regulations and statutory instruments issued under it; and
- (l) A reference to conduct includes, without limitation any omissions, statement or undertaking, whether or not in writing.

If you have any questions, comments or concerns please call